

The Halon Herald

News from the halon & clean agent world

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April 2006

Vol. 2 Issue 7

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08840 [Click here](#) to
email us

Chrissy Kosturski,
Editor-in-Chief

Free Cookies & Ipods! Wesco to Exhibit at NAFED & NFPA

Here comes another opportunity to visit us at an upcoming trade show – St. Louis, MO, at the 3rd NAFED regional conference!

We are proud to say that the last 2 conferences in Las Vegas, NV (March) and Atlantic City, NJ (April) were both a rousing success, and are excited to attend the next NAFED show in St. Louis, on May 5th – 6th and hope that you will come out and see us again! As in Atlantic City, we will be raffling off another Ipod Nano, and also giving away our signature trade show snack, juice and cookies! Stop by for a cookie, a drink, and a chance to chat about how we can help you and your company with any and all fire suppression needs!

We will also be attending the NFPA World Safety Conference and Expo in Orlando, FL, from June 4-6. Like NAFED, this conference is chock full of valuable exhibits, discussions, and seminars. You surely do not want to miss it! Wesco will once again be raffling off an Ipod Nano, and handing out snacks, so feel free to visit and meet Chrissy, Shannon, and John!

[Click here for NAFED 3rd Regional Conference info](#)

[Click here for NFPA World Safety Conference & Expo info](#)

Hope to see you there!

Wesco Buys & Sells Halotron!

We are proud to announce a new addition to the line of products and services we offer here at Wesco: Halotron – manufactured by American Pacific!

Halotron I is a clean fire extinguishing agent that replaces halon 1211 in streaming and local applications. NFPA 2001 defines a "clean agent" to be "electrically nonconducting, volatile, or gaseous fire extinguishant that does not leave a residue upon evaporation." Halotron I is a safe, effective, environmentally acceptable clean agent. It is discharged as a liquid which rapidly evaporates. It is approved by the US EPA under the Significant New Alternatives Policy Program (SNAP) for use in streaming applications as a substitute for halon 1211. Halotron I approvals include the US EPA SNAP program (for military, commercial/industrial, and maritime use), US Federal Aviation Administration (FAA), UL and ULC listed portable fire extinguishers, UL listed wheeled

Chrissy's Corner Notes from the Editor-in-Chief



Achoo! Excuse me - what I REALLY meant to say was, Happy Spring!

Spring certainly has sprung - the grass is greener, the birds are chirping, my shorts are out of storage, and my allergies are raging! Gotta love this time of year!

I always notice that, around the time when spring and the weather get nicer, people are a little happier, a little more relaxed. The sun stays out later, the temperature is warmer, people like to get out and take walks and play tennis and softball...a general, overall, "good" feeling. The plants and trees are all blooming (causing my sneezing, but I suppose the nice atmosphere of blossoms are worth it...somewhat).

Spring is rebirth. Things blooming, everything anew. In going along with this trend - consciously or subconsciously! - we here at Wesco are proud to offer something else new to our company - halotron, brought to you in part with American Pacific!

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As discussed further in our newsletter, halotron is a brand new addition to the line of products that we buy, sell, and recycle here in our Metuchen, NJ facility. We are always trying to offer the best and most comprehensive fire suppression service out there, so it was only natural that we look towards offering halotron services - after all, it is one of the best substitutes for streaming applications that involve halon 1211!

In addition to our exciting halotron news, we'd also like to announce 2 more trade shows to our "trade show circuit" - the "midwest" NAFED Regional Conference, in St. Louis, MO, and NFPA's World Safety Conference & Expo, in Orlando, FL. Stop by and visit us - we describe these shows a little more in detail further on in the newsletter.

Upcoming Events

Upcoming Events

April 2006

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- 1st** - April Fools' Day
- 2nd** - Daylight Savings Time Begins
- 6th - 7th** - NAFED Expo Atlantic City, NJ (www.nafed.org)
- 6th** - CFSI 18th Annual National Fire & Emergency Services Dinner and Seminars (www.nfpa.org)
- 13th** - Passover
- 14th** - Good Friday
- 16th** - Easter Sunday

Upcoming Events

May 2006

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- 5th - 6th** - NAFED Expo St. Louis, MO (www.nafed.org)
- 5th** - Cinco De Mayo
- 14th** - Mother's Day
- 25th - 26th** - NFPA's Safe Tank Entry Workshop (www.nfpa.org)
- 29th** - Memorial Day

New Column!!

The Halon Herald is looking to feature several "war stories" of some of our readers' interesting experiences with halon or other clean agents.

Got a story to tell? [Click](#)

extinguishers, UL component recognized, and US Coast Guard approved.

Call our national accounts executive, Shannon Esopenko, today at (817) 473-6912 for all your halotron needs!

Halon is ALWAYS in Bloom in Wesco's Garden!



Turn Those Cylinders in your
Warehouse to Cash!

We Buy & Sell

Halon 1301
Halon 1211
HFC-227ea

Call Wesco today at
1-800-433-1751

Wanted: Company Profiles!

We'd like all of our readers to note that we are currently accepting submissions for our new column, "Company Profiles". Last month we featured Bourgeois & Associates, a fire suppression company located in Houma, LA.

The Halon Herald reaches over 8,000 of our customers, colleagues, and friends with interest in the fire suppression industry. A paragraph or two explaining what your company does and how they can assist others is a valuable tool that we are proud to provide. We're all out to keep people safe from the ravages of fire and to help the ozone layer, so the least we can do here at The Halon Herald is spotlight other companies that could help us reach that common goal.

If interested, [click here](#) to email us with some information on your company. You could see yourself mentioned next month! What a valuable marketing tool!

I have to say, our last show in Atlantic City, NJ, was a HUGE success. We were happy to raffle off an ipod Nano to any customer who entered their business card into our free drawing, and also to introduce what is now our signature trade show snack - chocolate chip cookies! We met tons of new people, got to play the "catch up game" with our old friends, and learn more about the companies that attended the show! We will be doing the same raffle in St. Louis and in Orlando, for an ipod Nano, and also be giving away more chocolate chip cookies and juice to go along with it - so stop by and visit!

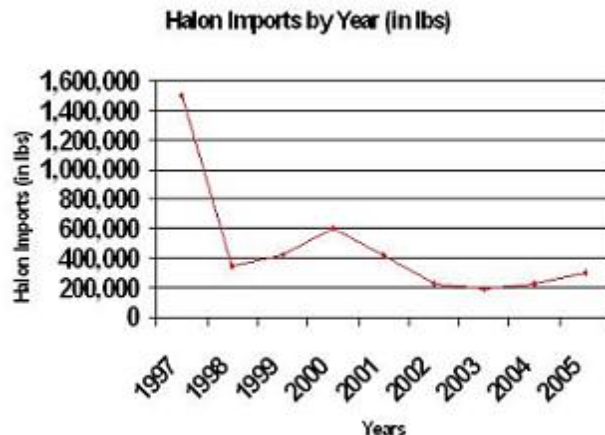
Enjoy the springtime weather and try to keep your allergies in check!

Halon Imports

We deal with the US EPA on a regular basis, and like to monitor the halon imports that come into the U.S.

We'd like to pass along this information to you. Below you will see a graph that lists the halon import totals from 1997-2005. Information was gathered mainly from U.S. government sources. We find it valuable to keep an eye on how much halon is coming in to this country so that we can better serve our customers, colleagues, and friends.

Please see the graph below for a look at halon imports, in pounds, by year.



Trivia Time!

Congratulations to last month's winners, who had the luck of the Irish – and were pretty smart! – to reach the correct answers!

Shannan Odum, National Fire Fighter, Eugene, OR
Todd VanGorder, ABCO Fire Protection, Canton, OH

This month's trivia contest has to do with everyone's favorite springtime topic – allergies! Grab a tissue and start sneezing....er...thinking, I mean!

- Medically speaking, allergies are an overreaction of what body system? (it's not what you think)
- What is the more common name for the affliction, "allergic rhinitis"?

[Click here](#) to email us with the correct answers. The first 2

[here](#) to email us some facts - We'll feature you in an upcoming Halon Herald!

people to email in with the right answers will win a \$50 American Express gift card! Please note that if you have won our contest within the past 3 months, you are not eligible to win again until 3 months have passed.

Good luck!